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December 16, 1994

DEC 1.61994

OFFICE OF SECRETARY

William F. Caton Acting Secretary Federal Communications Commission Mail Stop 1170 1919 M Street, N.W., Room 222 Washington, D.C. 20554

alan E. Cramperer

Dear Mr. Caton:

Re: CC Docket No. 87-266, Telephone Company-Cable Television Cross Ownership Rules, Section 63.54-63.58

RM-8221, Amendments of Parts 32, 36, 61, 64, and 69 of the Commission's Rules to Establish and Implement Regulatory Procedures for Video Dialtone Service

On behalf of Pacific Telesis Group, Pacific Bell, and Nevada Bell, please find enclosed an original and six copies of their "Comments" in the above proceeding.

Please stamp and return the provided copy to confirm your receipt. Please contact me should you have any questions or require additional information concerning this matter.

Sincerely,

Enclosures

Before the FEDERAL COMMUNICATIONS COMMISSION DEC 1 61994 Washington, D.C. 20554

AL COMMUNICATIONS COM-OFFICE OF SECRETARY

In the Matter of

TELEPHONE COMPANY-CABLE TELEVISION Cross-Ownership Rules,
Section 63.54-63.58

and

Amendments of Parts 32, 36, 61, 64, and 69 of the Commission's Rules to Establish and Implement Regulatory Procedures for Video Dialtone Service

CC Docket No. 87-266

RM-8221

COMMENTS OF THE PACIFIC TELESIS GROUP, PACIFIC BELL AND NEVADA BELL

Pacific Telesis Group, Pacific Bell and Nevada Bell (hereinafter "Pacific") respond to the Commission's Third Further Notice of Proposed Rulemaking in the above referenced docket.

Telephone Company-Cable Television Cross-Ownership Rules, Sections 63.54 - 63.58 and Amendments of Parts 32, 36, 661, 64 and 69 of the Commission's Rules to Establish and Implement Regulatory Procedures for Video Dialtone Service, CC Dkt. No. 87-266, Second Report & Order, Recommendation to Congress and Second Further Notice of Proposed Rulemaking, 7 FCC Rcd. 5781 (1992) ("Second Report & Order"); Memorandum Opinion and Order on Reconsideration and Third Further Notice of Proposed Rulemaking, ("FNPRM Order"), FCC 94-269, November 7, 1994.

I. CARRIERS SHOULD BE PERMITTED THE FLEXIBILITY TO DESIGN THEIR NETWORKS TO MEET CONSUMER EXPECTATIONS.

The Commission seeks comments on the merits of digital transmission to provide capacity for multiple programmers. The Commission specifically inquires about the GTE approach.²

While the Commission's inquiry into digital technology may provide it with an assessment of the state of that technology, the Commission should not require all digital VDT facilities. To do so would reverse its previous conclusion that mandating specific technology, network architecture, technical parameters or minimum switching requirements would not be in the public interest. The Commission properly concluded that video dialtone (VDT) is technology neutral and that regulatory flexibility will permit VDT to develop according to market needs and technological innovations.

In a competitive marketplace, an all digital VDT network will not be financially attractive nor meet customer expectations.

Digital service requires additional digital equipment in the network and a set top converter for the consumer. Consumers will not be willing to pay additional costs for digital services which are currently available in analog format. Given the competitive video services marketplace, VDT providers will be unable to recover the

FNPRM Order, para. 271.

Second Report & Order, para. 45, n.104.

^{* &}lt;u>Second Report & Order</u>, para. 45.

additional cost except where customers are willing to pay for perceived benefit.

Moreover, customer expectations require network

flexibility. Pacific endorses GTE's approach to the extent that it

recognizes the need for both analog and digital capacity. Similar to

GTE's proposal, our network will offer 70 analog channels and 150-300

digital channels. Unlike GTE, however, our network plans will be

compatible with existing TVs and VCRs and will not require a set top

box for analog service delivery. Our VDT facilities have been

designed to meet consumer expectations for both analog and digital

services. For example, customers in areas with poor off-air

reception will expect a basic service to provide high quality analog

service. These customers may have multiple analog sets. Service

should be made available to these customers without their need to buy

or lease digital set top converters for each of their set.

Customers who simply want premium broadcast movie, sports and news services should also be able to receive these additional services using their existing equipment without the need to buy or lease set top converters. They also should be able to use their existing VCRs and TV features without restriction.

⁵ The number of digital channels will depend on the extent of compression.

On the other hand, customers who want interactive and digital specialized broadcast⁶ services will require a set top converter. The set top converter will supplement the delivery of existing analog televisions and decode the digital signal to convert it to an analog signal which the end user's television can accommodate.⁷ Similarly, customers who will want point-to-point services for interactions with video information providers will also need a set top converter.

A network to meet all of these customer expectations must carry both analog and digital services. Analog service delivery must be available until digital services become sufficiently dominant to allow us to consider discontinuing analog transport. That may take as many as 15 or 20 years. Over time, digital decoders may become integral to TVs and service providers may begin to switch to digital transmission. However, that transition should not be forced on consumers but allowed to proceed at a pace dictated by the market place. Just as FM radio transmission did not replace AM radio transmission, analog TV service should be allowed to serve the market place until customers decide otherwise.

The term "broadcast" in this context refers to transmission from one to many recipients simultaneously and not to off-air broadcast services.

The tuning range of most TVs does not extend into the 200 channel range.

II. CHANNEL SHARING ARRANGEMENTS CAN BE STRUCTURED TO ACCOMPLISH COMMISSION OBJECTIVES.

The Commission has tentatively concluded that channel sharing arrangements can offer significant benefits to consumers, programmer customers and VDT providers. Our VDT applications propose an arrangement for Standard Service Channels which we continue to believe is consistent with the Commission's channel sharing principles. However, the SSC is only one of several potential channel sharing arrangements proposed which could accomplish the goals intended by the SSC and which were recognized by the Commission¹⁰. We would be willing to consider other common channel sharing alternatives to our SSC proposal. 11

FNPRM Order, para. 274.

We propose to allocate 10-15 analog channels as Standard Service Channels (SSC). The SSC would carry off-air video programming as selected by the customer-programmer who would act as the steward (Administering customer-programmer or ACP) of those shared channels. The ACP would resell the SSC to any other customer-programmer on nondiscriminatory terms and conditions. Pacific Bell Applications, W-P-C 6913, 6914, 6915, 6916 ("Applications").

As the Commission concluded, shared channels offer the potential to increase the number of programmers on the platform, thus encouraging diverse programming options. Shared channels would also enable multiple video programmers to offer full service packages to consumers as well as maximize the use of the carrier's facilities to the benefit of VDT providers. FNPRM Order, para. 274.

Pacific Bell has also indicated its willingness to performing the administrative function ourselves, if so permitted. Applications, p. 17.

We endorse the Commission's decision to avoid prescribing one kind of sharing arrangement at this time but to establish rules and policies. Clearly, carriers agree in the concept, if not the execution, of common channel sharing, given the number of shared channel management VDT proposals. 12 In addition to the plan proposed in our applications, we offer the following alternatives for the Commission's consideration. A VDT network provider should be permitted to designate an allocation of channels to be shared based on its analysis of its total VDT offering. The shared or common channels could be managed by a programmer-customer willing to undertake tariffed performance requirements that would ensure that the goals intended by sharing channels are accomplished. requirements may include, for example, demonstrating the ability to provide the program content as proposed for the common channels, demonstrating financial ability (through financial statements, credit worthiness or the ability to post a performance bond) to pay for transport and other operating costs, committing to a significant term as the shared channel manager, committing to include off-air, and public, educational and government (PEG) channels as part of the shared channels, and agreeing to make all shared channels available to other customer-programmers on a nondiscriminatory basis.

The content owner will have the final say on the merit of the common channels arrangement. They will decide whether they will permit their content to be shared.

In the event of multiple requests for the shared channels, the requesters could submit written plans demonstrating their ability and commitment to furthering the purposes of the shared channels. 13 Objective criteria included in the tariff could be used to evaluate the proposals. For example, one criteria could be the anticipated viewership of the proposed common channel content as determined by published ratings. That would determine the extent to which a proposed offering will maximize the probability that the common channels will be shared by other video information providers.

The shared channel manager would be responsible for administering the common channels, including procuring the common channel programming and reselling the common channels to other customer-programmers. Pacific believes that this type of common channel arrangement could accomplish the Commission's objectives and enhance the commercial viability of a competitive alternative to the existing video delivery basis.

III. PREFERENTIAL TREATMENT SHOULD BE AUTHORIZED AND VOLUNTARY.

The Commission seeks additional information on the question of preferential treatment for various classes of video

As recognized by the Commission, shared channels offer the potential to increase the number of programmers on the platform, thus encouraging diverse programming options. Shared channels also enable multiple video programmers to offer full service packages to consumers as well as maximizing the use of the carrier's facilities to the benefit of VDT providers by minimizing unnecessary content duplication.

programmers such as noncommercial programmers (which include not-forprofit broadcasters (PBS and religious programs), non-commercial video programmers (CSPAN), and PEG providers); and commercial programmers including broadcasters.¹⁴

Pacific believes that the Commission should authorize carriers to offer preferential treatment, including discounted prices, at the carrier's option. The carrier's election would be reflected in its VDT tariff.

The Commission should not require such special treatment and it is not clear that it has the legal authority to require such treatment. If the Commission should decide to require such treatment it should be extremely limited, given the effects of such treatment on the carrier's business. In this emerging market and business structure, maximum flexibility should be afforded.

With regard to PEG channels, the transport of such channels appears to be subject to state commission jurisdiction.

Pacific is committed to working with cities, schools and community groups to develop innovative approaches to public, educational and government services. The deployment of broadband networks will

FNPRM Order, paras. 180-284.

As part of our participation in Education First, a private sector initiative to accelerate deployment of education technology in California, Pacific Bell will work with the California Public Utilities Commission to develop special educational access rates that will provide affordable connectivity on an on-going bases for all schools and libraries in the state.

enable these groups to develop new services and applications that operate interactively, not just the traditional one-way analog broadcast format of traditional PEG channels.

Respectfully submitted,

PACIFIC TELESIS GROUP PACIFIC BELL NEVADA BELL

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Their Attorneys

Date: December 16, 1994

CERTIFICATE OF SERVICE

I, Chuck Nordstrom, hereby certify that copies of the foregoing "COMMENTS OF THE PACIFIC TELESIS GROUP, PACIFIC BELL AND NEVADA BELL" concerning CC Docket No. 87-266 were served by hand or by first-class United States mail, postage prepaid, upon the parties appearing on the attached service list this 16th day of December, 1994.

Chuck Nordstrom

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